

K-12 Solutions Regional Vice President (Third Party)

territory map and contact information



Bob Woods East Divisional Vice President(857) 939-0489

bob.woods @equitable.com

AL, GA, TN, MS, NC, SC, AR, FL, PA, WV, NY, CT, VA, DC, MD, DE, ME, MA, RI, NJ, VT, NH, PR



Michael Linehan

East Player Coach, CT Regional Vice President (860) 921-3825

michael.linehan @equitable.com

AL, GA, TN, MS, NC, SC, AR, FL, PA, WV, NY, CT, VA, DC, MD, DE, ME, MA, RI, NJ, VT, NH, PR



Stuart Harris East Sales Desk Manager (910) 200-8919

stuart.harris @equitable.com

AL, GA, TN, MS, NC, SC, AR, FL, PA, WV, NY, CT, VA, DC, MD, DE, ME, MA, RI, NJ, VT, NH, PR



Bernie Heffernon

West Divisional Vice President (913) 225-6320

bernie.heffernon @equitable.com

CA, AK, NM, AZ, HI, NV, WA, OR, LA, UT, WY, MT, CO, ID, SD, ND, NE, TX, OK, AR, KS, IA, OH, KY, IN, MI, WI, IL, MN, MO



Michael Steffan

West Player Coach, LA Regional Vice President (504) 239-4877

michael.steffan @equitable.com

CA, AK, NM, AZ, HI, NV, WA, OR, LA, UT, WY, MT, CO, ID, SD, ND, NE, TX, OK, AR, KS, IA, OH, KY, IN, MI, WI, IL, MN, MO



Daniel Groza

West Sales Desk Manager (201) 743-2381

daniel.groza @equitable.com

CA, AK, NM, AZ, HI, NV, WA, OR, LA, UT, WY, MT, CO, ID, SD, ND, NE, TX, OK, AR, KS, IA, OH, KY, IN, MI, WI, IL, MN, MO



Kaydi Dickerson

(307) 343-0188

kaydi.dickerson @equitable.com AL, FL, GA, NC, SC, TN

Internal partner:

(704) 341-6689 ian.mcfadden @equitable.com



Nory Gonzalez

(513) 264-2105

nory.gonzalez @equitable.com

OH, KY, IN, MI, WI, IL, MN Internal partner:

Blake Smith

(704) 341-6691 blake.smith @equitable.com



Laura Heese

(720) 355-2484

laura.heese @equitable.com

UT, WY, MT, CO, ID, SD, ND, NE

Internal partner:

Taylor Weaver

(980) 308-8515 taylor.weaver @equitable.com



Brian Lake

(610) 357-9766

brian.lake @equitable.com DC, DE, MD, Eastern PA,

Internal partner: Patrick Diffley

(704) 341-6011 patrick.diffley @equitable.com



Luke Majors

(412) 780-8684

luke.majors @equitable.com CT, MA, ME, NH, NJ, RI, VT

Internal partner: **Patrick Diffley** (704) 341-6011 patrick.diffley

@equitable.com



Kelsey McCarthy

(707) 494-6851

kelsey.mccarthy @equitable.com CA, AK, NM, AZ, HI, NV, WA, OR Internal partner:

Taylor Weaver

(980) 308-8515 taylor.weaver @equitable.com



Tighe McCormack

(704) 351-5712

tighe.mccormack @equitable.com TX, LA, OK, MS, AR, MO, KS, IA Internal partner:

Blake Smith

(704) 341-6691 blake.smith @equitable.com



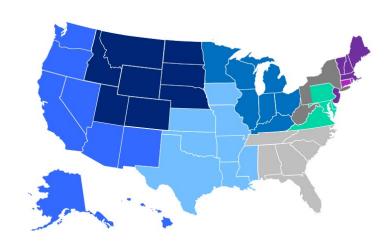
Leslie Ogden

(412) 956-3889

leslie.ogden @equitable.com NY, Western PA, WV

Internal partner: Ian McFadden (704) 341-6689 ian.mcfadden

@equitable.com



Are you ready to build your business?

Equitable Financial has helped financial professionals like you succeed in the 403(b)-retirement plan business. With help from the dedicated team at Equitable, we'll show you how to employ a holistic approach to your practice, which will add value to your existing educator clients while seeking new ones. We'll show how to prospect successfully by increasing your offering of services to educators and add to your compensation by cross-selling to meet their employees' needs. Contact me to learn more how to capitalize on your business opportunities in the K-12 market.

Call the Workplace Retirement Sales Desk at (866) 401-3030, Option 3 for more information.

Equitable is the brand name of the retirement and protection subsidiaries of Equitable Holdings, Inc., including Equitable Financial Life Insurance Company (Equitable Financial) (NY, NY); Equitable Financial Life Insurance Company of America (Equitable America), an AZ stock company with an administrative office located in Charlotte, NC; and Equitable Distributors, LLC. Equitable Advisors is the brand name of Equitable Advisors, LLC (member FINRA, SIPC) (Equitable Financial Advisors in MI & TN). The obligations of Equitable Financial and Equitable America are backed solely by their claims-paying abilities.

For financial professional use only. Not for use with the general public.

© 2021 Equitable Holdings, Inc. All rights reserved. | IU-6295488.1 (01/24)(Exp.01/26)

