



EQUITABLE

K-12 Solutions Regional Vice President (Third Party)

territory map and contact information



Bob Woods
East Divisional Vice President
(857) 939-0489
bob.woods@equitable.com

AL, GA, TN, MS, NC, SC, AR, FL, PA, WV, NY, CT, VA, DC, MD, DE, ME, MA, RI, NJ, VT, NH, PR



Michael Linehan
East Player Coach, CT Regional Vice President
(860) 921-3825

michael.linehan@equitable.com
AL, GA, TN, MS, NC, SC, AR, FL, PA, WV, NY, CT, VA, DC, MD, DE, ME, MA, RI, NJ, VT, NH, PR



Stuart Harris
East Sales Desk Manager
(910) 200-8919
stuart.harris@equitable.com

AL, GA, TN, MS, NC, SC, AR, FL, PA, WV, NY, CT, VA, DC, MD, DE, ME, MA, RI, NJ, VT, NH, PR



Bernie Heffernon
West Divisional Vice President
(913) 225-6320
bernie.heffernon@equitable.com

CA, AK, NM, AZ, HI, NV, WA, OR, LA, UT, WY, MT, CO, ID, SD, ND, NE, TX, OK, AR, KS, IA, OH, KY, IN, MI, WI, IL, MN, MO



Michael Steffan
West Player Coach, LA Regional Vice President
(504) 239-4877

michael.steffan@equitable.com
CA, AK, NM, AZ, HI, NV, WA, OR, LA, UT, WY, MT, CO, ID, SD, ND, NE, TX, OK, AR, KS, IA, OH, KY, IN, MI, WI, IL, MN, MO



Daniel Groza
West Sales Desk Manager
(201) 743-2381

daniel.groza@equitable.com
CA, AK, NM, AZ, HI, NV, WA, OR, LA, UT, WY, MT, CO, ID, SD, ND, NE, TX, OK, AR, KS, IA, OH, KY, IN, MI, WI, IL, MN, MO



Kaydi Dickerson
(307) 343-0188
kaydi.dickerson@equitable.com
AL, FL, GA, NC, SC, TN
Internal partner:
Ian McFadden
(704) 341-6689
ian.mcfadden@equitable.com



Nory Gonzalez
(513) 264-2105
nory.gonzalez@equitable.com
OH, KY, IN, MI, WI, IL, MN
Internal partner:
Blake Smith
(704) 341-6691
blake.smith@equitable.com



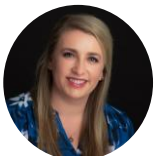
Laura Heese
(720) 355-2484
laura.heese@equitable.com
UT, WY, MT, CO, ID, SD, ND, NE
Internal partner:
Taylor Weaver
(980) 308-8515
taylor.weaver@equitable.com



Brian Lake
(610) 357-9766
brian.lake@equitable.com
DC, DE, MD, Eastern PA, VA
Internal partner:
Patrick Diffley
(704) 341-6011
patrick.diffley@equitable.com



Luke Majors
(412) 780-8684
luke.majors@equitable.com
MA, ME, NH, NJ, RI, VT
Internal partner:
Patrick Diffley
(704) 341-6011
patrick.diffley@equitable.com



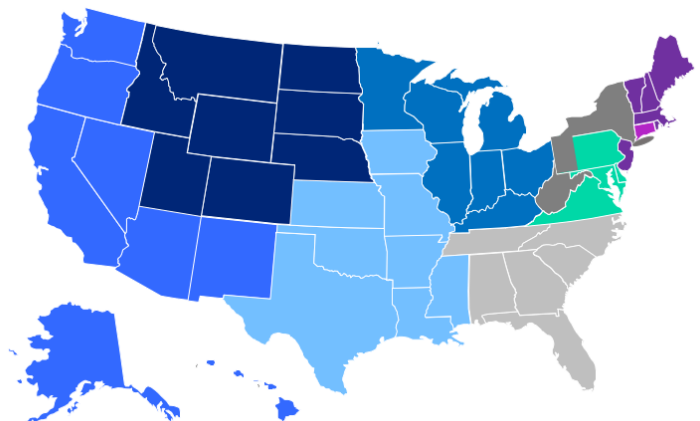
Kelsey McCarthy
(707) 494-6851
kelsey.mccarthy@equitable.com
CA, AK, NM, AZ, HI, NV, WA, OR
Internal partner:
Taylor Weaver
(980) 308-8515
taylor.weaver@equitable.com



Tighe McCormack
(704) 351-5712
tighe.mccormack@equitable.com
TX, LA, OK, MS, AR, MO, KS, IA
Internal partner:
Blake Smith
(704) 341-6691
blake.smith@equitable.com



Leslie Ogden
(412) 956-3889
leslie.ogden@equitable.com
NY, Western PA, WV
Internal partner:
Ian McFadden
(704) 341-6689
ian.mcfadden@equitable.com



Are you ready to build your business?

Equitable Financial has helped financial professionals like you succeed in the 403(b)-retirement plan business. With help from the dedicated team at Equitable, we'll show you how to employ a holistic approach to your practice, which will add value to your existing educator clients while seeking new ones. We'll show how to prospect successfully by increasing your offering of services to educators and add to your compensation by cross-selling to meet their employees' needs. Contact me to learn more how to capitalize on your business opportunities in the K-12 market.

**Call the Workplace Retirement Sales Desk at
(866) 401-3030, Option 3 for more information.**

Equitable is the brand name of the retirement and protection subsidiaries of Equitable Holdings, Inc., including Equitable Financial Life Insurance Company (Equitable Financial) (NY, NY); Equitable Financial Life Insurance Company of America (Equitable America), an AZ stock company with an administrative office located in Charlotte, NC; and Equitable Distributors, LLC. Equitable Advisors is the brand name of Equitable Advisors, LLC (member FINRA, SIPC) (Equitable Financial Advisors in MI & TN). The obligations of Equitable Financial and Equitable America are backed solely by their claims-paying abilities.

For financial professional use only. Not for use with the general public.

© 2021 Equitable Holdings, Inc. All rights reserved. | IU-6295488.1 (01/24)(Exp.01/26)



EQUITABLE