



Life Business Sales Support Farmers

For all Non-COIL sales:

Please contact the Life Sales Desk at 1-877-204-3609

National coverage

Debra Watts, Relationship Case Manager | [✉](#) | (704)-341-6626

Jim Crimmins, National Sales Manager | [✉](#) | (847) 612-3610

Graeme Connell, Life Sales Desk Manager | [✉](#) | (704) 341-6298

Richard Simcik, Head of National Accounts | [✉](#) | (860) 357-1051

Chris Kaplan, Head of Specialty Markets | [✉](#) | (646) 725-5413

Regional Vice Presidents, CES Specialty COIL Wholesalers



David Templin | [✉](#) | (312) 622-0100

Internal: Beth Owens | [✉](#) | (704) 341-6048

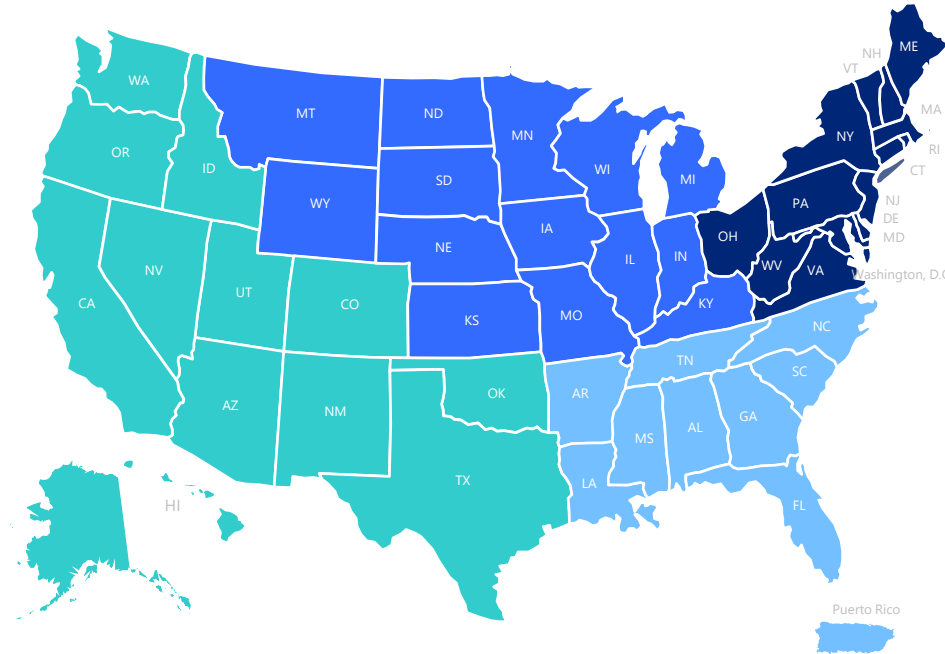
Midwest: IA, IL, IN, KS, KY, MI, MN, MO, MT, ND, NE, SD, WI, WY



Scott Hulst | [✉](#) | (424) 202-0901

Internal: Beth Owens | [✉](#) | (704) 341-6048

West: AK, AZ, CA, CO, ID, HI, NM, NV, OK, OR, TX, UT, WA



Tracey Hedworth | [✉](#) | (315) 521-2488

Internal: Beth Owens | [✉](#) | (704) 341-6048

Northeast: CT, DC, MA, MD, ME, NH, NJ, NY, OH, PA, VA, RI, VT, DE, WV



William Borzor | [✉](#) | (813) 758-0583

Internal: Beth Owens | [✉](#) | (704) 341-6048

Southeast: AL, AR, FL, GA, LA, MS, NC, PR, SC, TN

Additional Support

E-Application Questions

[☎](#) (855)-606-6452, Option 3

Licensing

[✉](#) LifeLicensing@equitable.com

(866) 262-6669, Option 3

Commissions

[✉](#) Lifecomp@equitable.com

COIL CES Case Design

[✉](#) Requests@ces-home.com

[☎](#) (888)-221-2294

COIL/Term conversion submissions

[✉](#) Equitableformal@equitable.com

Term Conversion questions

[✉](#) Noctermconversion@equitable.com

Issued Policy Delivery

[✉](#) Postissuedeliveryreq@equitable.com

Service

COIL CES Inforce/Service

[✉](#) Requests@cesadministration.com

[☎](#) (888)-221-2294

Inforce requests/inquiries(Non-COIL)

Inforce Illustrations(Non-COIL)

[✉](#) Life-service@equitable.com

Claims

[✉](#) Nocclaims@equitable.com

Technical Support

Customer passwords resets, error messages, site performance, registration etc.

[✉](#) Service@equitable.com