



EQUITABLE



Individual Retirement Sales Desk Associate Program

Join us for an exciting career opportunity



You can make a difference

Start your journey on our Sales Desk and help people secure their financial well-being so they can pursue long and fulfilling lives. In this role, you will create and manage new and existing relationships with financial professionals covering a sales territory. You will be a resource to help them discover and implement strategies to satisfy clients' income-, asset- and tax-protection needs.



You can make a competitive salary and earn great benefits

Our investment in our employees goes beyond a paycheck. We strive to reward your passion, high standards and teamwork with compensation and flexible benefits that help you face the future with courage, strength and wisdom.



You can unlock your potential

People who began their careers with us on the Sales Desk have gone on to become company executives, financial professionals, sales managers, product development associates, marketing professionals and more. This position allows you to gain exposure and knowledge into nearly all facets of our business. We develop well-rounded professionals who gain knowledge across the full spectrum of investments and insurance.



Mike Gass
Director, Strategic Accounts

“Working on the Sales Desk was a phenomenal experience for me. It taught me the fundamentals of the business, including products, distribution, sales and how to have conversations with professional advisors and clients. The teamwork was off the charts, and being able to learn from people at all levels and in all areas of the business was exciting. It really set me up for future growth.”



Kathi Gopie
Senior Director, Service Operations

“One aspect of working on the Sales Desk was the company's innovative products that presented solutions for a lot of people — each of whom had unique retirement needs. The experience highlighted the importance of developing great partnerships to reach and further a common goal. My time on the Sales Desk transformed me into a subject matter expert — a skill that continues to be an important part of all the succeeding roles I have had over my 17 years (and counting!) with this organization!”

**Apply today and let's pursue
what's possible, together.
equitable.com/careers**

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